



The SALT FACTORY by Snow and Ice Management Company

2218 Palmer Street * Pittsburgh, PA 15218

Phone: 412-321-7669, option 4

Email: salt@snowandicemgmt.com

Product Information & [Order Online 24/7: www.TheSaltFactory.com](http://www.TheSaltFactory.com)



2026-27 SALT FACTORY ICE MELT PRODUCTS - EARLY BIRD - PRICE LIST

PRODUCT LINE	ITEMS PER PALLET/ TRUCKLOAD	1-2 PALLETS -	3-5 PALLETS -	6-9 PALLETS	10-16 PALLETS	Full Truckload - Delivery is included in the pricing - product and must be able to unload truck - Same
Rock Salt - 50lb bags - GOOD	56/952	\$10.79	\$10.48	\$10.13	\$9.77	\$ 7.76- 17 pallets/truckload
Go Green Ice Melt - 50lb bags (Sodium (medium crystals) / Magnesium Chloride) - BETTER	56/952	\$13.05	\$12.67	\$12.29	\$11.82	\$9.99 - 17 pallets/truckload
Big Blue Ice Melt - 50lb bags (Sodium / Calcium / Magnesium Chloride) - BETTER	56/952	\$14.12	\$13.71	\$13.31	\$12.79	\$ 10.87 - 17 pallets/truckload
Calcium Chloride (pellet) - 50lb bags - BEST	50/900	\$24.89	\$24.51	\$23.76	\$23.19	\$19.95 - 20 pallets/truckload
Calcium Chloride -pellet (Super Sack - bulk - 2204lbs) - BEST	1/20	\$650.00	\$625.00	\$600.00	\$575.00	\$550/ea. -20 super sacks/truckload/ plus freight
Calcium Chloride (FLAKE) - 50lb bags - BETTER	48/912	\$18.89	\$18.26	\$17.37	\$16.37	\$13.95 - 20 pallets/truckload
Magic Salt - 50lb bags (Sodium / Magnesium Chloride blend) - BEST	49/931	\$18.95	\$18.53	\$17.98	\$17.29	\$ 15.90- 19 pallets/truckload

Calcium Chloride Flake won't be in stock till December - But purchase now and Save \$\$

YOU CAN NOW ORDER ONLINE 24/7 -- WWW.THESALTFACTORY.COM

Rock Salt - Bulk - GOOD Tired of your supplier running out of salt mid-season? Pre-buy from us, and we will guarantee your salt supply all winter long. We own the salt pile, unlike most suppliers.	Delivered in 22-24 tons/Triaxle loads	\$ 3351./Truckload (\$ 3,231; paid by check) + Delivery if needed Picked up at West Elizabeth, Monaca, or Neville Island, PA. <i>Sign up today and don't worry about your salt supplier running out all Winter.</i>
Salt Brine (23%) - Liquid - GOOD	Salt Brine Liquid - \$.89/gallon for 100 gallons to 499 gallons - \$.82/ gallon for 500-1500 gallons - Totes of Salt Brine (275 gals.) 1 Tote - \$ 492.00/ea., 2 Totes \$ 481/ea., 3 Totes \$ 475/ea., 4-5 Totes \$ 465/ea. Call for larger quantities - plus delivery if needed	
Magic-0 Liquid Deicer (Liquid Magnesium Chloride / Organics) works to -20° F - BEST . Did you know that you can mix "Magic-0" Liquid with your bulk salt to make the industry's best treated salt? It just takes 4-6 gallons per ton of bulk salt.	Bulk Magic-0 Liquid - \$ 3.45/gallon for 100 gallons to 499 gallons - \$ 3.25/ gallon for 500-1500 gallons - Totes of Magic-0 (275 gals.) 1 Tote - \$ 1197.00/ea., 2 Totes \$ 1159/ea., 3 Totes \$ 1136/ea., 4-5 Totes \$ 1121/ea. Call for larger quantities - plus delivery if needed	

CALL FOR TRUCKLOAD PRICING -- Large Quantity Discounts Available - Call for details

Don't gamble on your salt supplier - We are the only company available 24/7 for Pick Up or Delivery by appointment. All winter long.

PRICING EFFECTIVE: October 24, 2026 - **PRICING GOOD THRU** November 30, 2026 ----- PRICING SUBJECT TO CHANGE WITHOUT NOTICE - NO PRICE GUARANTEE WITHOUT A CONTRACT

CALL FOR FRIEGHT RATES FOR DELIVERY TO YOUR SITE. - All of our products can be delivered

55 GAL. DRUM PRODUCTS WILL BE CHARGED A \$25 PACKAGING FEE - [PRODUCT PICK UP 7:30-11 AM M-Fri. or BY APPOINTMENT](#)

FOR ONLINE ORDERING OR MORE INFORMATION ON OUR DEICING PRODUCTS & MSDS SHEETS GO TO: WWW.TheSaltFactory.com